



# AGRSS-ive Standard

by Debra Levy

**W**E PUBLISHED this issue of AGRR magazine a few weeks later than scheduled because we wanted to be able to include one of the most significant pieces of news to hit the auto glass industry in the past few years: the introduction of a standard for safe auto glass replacement.

The new ANSI Auto Glass Replacement Safety Standard (AGRSS) is the culmination of nearly three years of work by volunteers who gave their own time and resources to help fill a void in safety standards for the industry. The initial draft of the standard appears in a special pull-out section. It is important to note that revisions and updates will be made to it on an ongoing basis.

Conceived by then-Independent Glass Association president Carl Jolliff of Jolliff Glass, the standard was developed by an AGRSS committee. Under his leadership, along with successive AGRSS chair Dean Mieske, formerly of the Performance Achievement Group, and now Hank Chamberlain of Automotive Glass Engineering, the standard involved input from hundreds of auto glass professionals. In addition to recognizing the need for such a standard, Jolliff also chose to develop it and seek recognition from the American National Standards Institute (ANSI). The ANSI process insures a fair standards development process.

The standard was accepted by ANSI in early February but its development has not been without controversy. Other groups have, over the years, attempted to develop similar standards. I am delighted to report that a unification process is under way, so that the AGRSS standard will be used throughout the industry.

Please take the time to read the draft in the center carefully and to become familiar with it. Make sure all your installers are educated about it—there's information about ordering final copies on page 30. And please, if you have comments and/or suggestions, get involved with AGRSS. You can do so by calling the number on the order coupon.

In fact, beginning with this issue, all installations published in AGRR will conform to the AGRSS standard. At no time in its history has the auto glass industry's installation methods been so suspect. (Please see "Lights, Camera ... Uh-Oh, Les Shaver's story about the aftermath of the 20/20 report on page 34). It's important to do it right ... and to know what "right" is. ■

Debra Levy, Publisher

# AGRR<sup>TM</sup>

The Magazine Driving the Auto Glass Repair & Replacement Industry

Publisher **Debra A. Levy**  
Extension 111 • deb@glass.com

Editorial Consultant **Tara Taffera**  
Extension 113 • ttaffera@glass.com

Art Director **Marcia D. Malinowski**  
Extension 120 • mmalinowski@glass.com

Assistant Editors **Barbara Cummings**  
Extension 117 • bcummings@glass.com  
**Ellen Giard**  
Extension 118 • egiard@glass.com

Advertising Coordinator **Melissa Thomson Light**  
mlight@glass.com

Editorial Assistant **Barbara Self**  
Extension 114 • bself@glass.com

Marketing Manager **Holly Carter**  
Extension 123 • hcarter@glass.com

Exhibit Sales Manager **Tina Czar**  
Extension 115 • tczar@glass.com

Meetings Coordinator **Andrea Coron**  
Extension 127 • acoron@glass.com

CIC/Electronic Media **Anthony Presley**  
apresley@glass.com

Contributing Columnists  
Steve Coyle Dale Malcolm  
Walt Gorman Monica Matthews  
Catherine Howard Shawn McNally  
Rich Kruger, Sr. David Taylor  
Chuck Lloyd Donovan Trana

Published by Key Communications Inc.  
385 Garrisonville Road, Suite 116  
Stafford, VA 22554  
540/720-5584; fax 540/720-5687

#### Advertising Offices:

Northeast & Midwest **Lisa Naugle O'Connor**  
loconnor@glass.com  
2400 East Devon Avenue  
Suite 380  
Des Plaines, IL 60018  
Phone 847/699-6265  
Fax 847/699-8681

Plain States Including Texas **George Mannion**  
gmannon@glass.com  
2400 East Devon Avenue  
Suite 380  
Des Plaines, IL 60018  
Phone 847/699-6286  
Fax 847/699-8681

Southeast **Scott Rickles**  
srickles@glass.com  
580 Jacaranda Court  
Alpharetta, GA 30022  
Phone 770/664-4567  
Fax 770/740-1399

West Coast & Western Canada **Paul Turchetta, Ed Mitchell**  
pturchetta@glass.com  
800 South Pacific Coast  
Highway #8-433  
Redondo Beach, CA 90277  
Phone 310/540-3344  
Fax 310/540-7864

Europe & Asia **Patrick Connolly**  
patco@glass.com  
699 Kings Road  
Westcliff on Sea  
Essex SS0 8PH ENGLAND  
Phone (44) 1-702-477341  
Fax (44) 1-702-477559

All Others **Contact Publisher Directly**